



AIR NEW ZEALAND

## Business Link Application Form

### Company Details

Company name: \_\_\_\_\_

Company address: \_\_\_\_\_

\_\_\_\_\_

Telephone No: \_\_\_\_\_ Fax No: \_\_\_\_\_

Company website: \_\_\_\_\_

Business nature / type: \_\_\_\_\_

City of head office: \_\_\_\_\_ City of regional office: \_\_\_\_\_

No. of frequent travellers in Hong Kong: \_\_\_\_\_

Major business markets by geographical location: \_\_\_\_\_

Estimated sales turnover per annum: \_\_\_\_\_

### Company Travel Record

| Class of Travel   | Total spending of air travel from Hong Kong |          |                 |         |
|---|---|----------|-----------------|---------|
|   | First                                       | Business | Premium Economy | Economy |
| Annual total spending on all airlines (HK\$)  |   |          |                 |         |
| % of total spending on Air NZ (if any)  | Not Applicable                              |          |                 |         |
| Please list 3 destinations with the highest frequency of travel by the staff of your company. |   |          |                 |         |
| Annual total spending on the 3 destinations (HK\$).   |   |          |                 |         |
| Most frequently used Airlines to reach these destinations.                                    |   |          |                 |         |
| Usual class of travel to these 3 destinations.  |   |          |                 |         |

**Details of Your Appointed Travel Management Company (TMC)**

Please provide details of your appointed travel management companies.

TMC 1: \_\_\_\_\_

Contact person: \_\_\_\_\_ Title: \_\_\_\_\_

Email: \_\_\_\_\_

Telephone No: \_\_\_\_\_ Fax No: \_\_\_\_\_

TMC 2: \_\_\_\_\_

Contact person: \_\_\_\_\_ Title: \_\_\_\_\_

Email: \_\_\_\_\_

Telephone No: \_\_\_\_\_ Fax No: \_\_\_\_\_

**Details of Your Corporate Decision-Maker for joining Business Link**

Contact person: \_\_\_\_\_ Title: \_\_\_\_\_

Telephone No: \_\_\_\_\_ Fax No: \_\_\_\_\_

Email address: \_\_\_\_\_

Authorised signature with company stamp: \_\_\_\_\_

Date of application: \_\_\_\_\_

**Details of Your Corporate Travel Booker (If Applicable)**

Contact person: \_\_\_\_\_ Title: \_\_\_\_\_

Telephone No: \_\_\_\_\_ Fax No: \_\_\_\_\_

Email address: \_\_\_\_\_

Addressee for all correspondence: \_\_\_\_\_ Decision Maker / Travel Booker\*

Addressee for Air New Zealand promotional information by post / email: \_\_\_\_\_ Decision Maker / Travel Booker \*

*\* Please delete as appropriate*

**For Office Use Only**

Verified and confirmed by: \_\_\_\_\_ Date: \_\_\_\_\_

Approved by: \_\_\_\_\_ Date: \_\_\_\_\_

**Terms and Conditions:**

The information provided in this application form is used for the provision of privileges by Air New Zealand. All information will remain strictly confidential. If your company would prefer not to receive promotional information from Air New Zealand, please tick here.

Please send your completed registration form to Air New Zealand Corporate Sales by email: [hkgsales@airnz.co.nz](mailto:hkgsales@airnz.co.nz) or by fax: 852-2862 8969. You are welcome to contact Air New Zealand Corporate Sales at 852-2862 8968 for further enquiries.