



MR RALPH NORRIS

FNZIM, FNZCS

Chief Executive Officer and Managing Director

Ralph Norris was the Managing Director of ASB Bank Limited and Chairman of Sovereign Assurance Limited until he retired in September 2001. He was appointed Chief Executive Officer and Managing Director of Air New Zealand on 18 February 2002. Mr Norris is also a director of Fletcher Building Limited. He is a consultant to the Commonwealth Bank and a member of a number of trusts, including the Starship Foundation, Knowledge Wave and Northern Lifeguard Services Trust.

MR NORMAN (NORM) THOMPSON

Group General Manager Sales and Marketing

Norm joined Air New Zealand in 1968 and began his career in the Commercial Accounts Section of the Finance Division. He held various roles in bookings and sales before being promoted in 1989 to Regional General Manager NZ and Pacific Islands. Norm was posted to Los Angeles in 1992 as Regional General Manager - Americas and returned to New Zealand in 1997 to take up the position of Regional Director New Zealand/Australia/Pacific Islands. Prior to his current appointment Norm was Vice President Australian Sales for the Air New Zealand Ansett Australia Group.

MR ROB FYFE

Group General Manager Airlines

Rob Fyfe joined Air New Zealand at the beginning of this year in the role of Chief Information Officer, with special responsibility for heading the business transformation team.

Rob held a range of senior management positions, both within New Zealand and overseas, before joining Air New Zealand, including roles with the National Australia Bank, Bank of New Zealand, Telecom and ITV Group.



MR CRAIG SINCLAIR

Group General Manager Ventures

Craig Sinclair graduated in Law from Victoria University of Wellington and began his career with Databank Systems Ltd as its Legal Officer. He undertook various legal and management roles involved in banking deregulation, technology acquisitions and stakeholder relations. In 1989 he moved to Airways Corporation of NZ where he assumed responsibility for the commercial activities of the company. In 1996 Craig was appointed Chief Executive Officer and led a reorganisation of the company, followed by the development and implementation of a growth strategy for its international business. He joined Air New Zealand in 2002.

MR SHANE WARBRICK

Chief Financial Officer

Shane Warbrick joined Air New Zealand in December 2001 from the Fletcher Challenge Group where he held the position of Group Investment Director.

MS VANESSA STODDART

Group General Manager Human Resources and Organisational Change

Vanessa Stoddart, who is a lawyer by profession, joined Air New Zealand in May 2003. She came from Carter Holt Harvey Packaging Australia, where she was the Chief Executive. Prior to heading CHH's packaging business, Ms Stoddart was the company's General Manager Performance Management with responsibilities for human resources.

MR GLEN SOWRY

General Manager Public Affairs and Government Relations

Glen Sowry joined Air New Zealand earlier this year from TVNZ, where he was Head of Public Affairs. Glen's career has spanned a range of public relations roles and companies, including Telecom, and he has also worked as a freelance journalist, author and television commentator.

MR JOHN BLAIR

General Counsel/Company Secretary

John Blair joined Air New Zealand in 1996 after returning from London, where he held the position of Corporate Counsel for the global industrial manufacturing group BTR plc. John works closely with the Board and his responsibilities cover legal issues across the Group as well as our insurance programme.